

12/6/2020

⑤ TB, Micah, Lisa, Carl
Public

2020 Town Board Budget Condensed Summary Report

Includes Amend #1,#2,#3,#4 & #5

REVENUES:

	Nov 2020 Actual Y-T-D	2020 Amend #5 Budget	2020 Budget Remaining	Nov-19 Actual Y-T-D	2019 Amend#4 Budget
Taxes:	\$ 1,965,020	\$ 1,968,902	\$ 3,882	\$ 1,865,203	\$ 1,883,797
Intergovernl Revenues:	\$ 1,454,918	\$ 1,460,287	\$ 5,368	\$ 144,924	\$ 472,988
Licenses & Permits:	\$ 36,000	\$ 34,747	\$ (1,253)	\$ 34,026	\$ 29,425
Fines/Forfeitures:	\$ 3,313	\$ 3,125	\$ (188)	\$ 5,280	\$ 4,175
Public Services Chrgs:	\$ 389,678	\$ 355,617	\$ (34,061)	\$ 349,224	\$ 355,895
Intergovernl Chrgs:	\$ 171,952	\$ 174,106	\$ 2,154	\$ 196,915	\$ 174,400
Misc. Revenue:	\$ 343,162	\$ 1,173,031	\$ 829,869	\$ 243,139	\$ 442,206
Other Fin. Sources:	\$ 1,780,095	\$ 2,618,251	\$ 838,156	\$ 632,465	\$ 1,617,605
TOTAL REVENUES:	\$ 6,144,139	\$ 7,788,065	\$ 1,643,927	\$ 3,471,176	\$ 4,980,491
	0	0	0	0	

EXPENDITURES

	Nov 2020 Actual Y-T-D	2020 Amend #5 Budget	2020 Budget Remaining	Nov-19 Actual Y-T-D	2019 Amend#4 Budget
General Government	\$ 498,519	\$ 625,677	\$ 127,158	\$ 521,387	\$ 638,023
Public Safety:	\$ 514,762	\$ 656,837	\$ 142,075	\$ 843,175	\$ 994,861
Public Works:	\$ 708,542	\$ 863,481	\$ 154,939	\$ 709,293	\$ 832,552
Health & Human Services:	\$ 34,422	\$ 38,125	\$ 3,702	\$ 34,605	\$ 42,115
Culture, Parks & Rec:	\$ 353,603	\$ 402,928	\$ 49,325	\$ 371,406	\$ 448,458
Conservation & Devel:	\$ 29,717	\$ 39,317	\$ 9,600	\$ 28,728	\$ 41,225
Capital Outlay:	\$ 2,462,170	\$ 4,220,116	\$ 1,757,946	\$ 1,364,260	\$ 1,499,790
Debt Service:	\$ 889,107	\$ 901,458	\$ 12,351	\$ 358,966	\$ 370,513
Other Financing Needs:	\$ 5,600	\$ 40,129	\$ 34,529	\$ 107,950	\$ 112,955
TOTAL EXPENDITURES:	\$ 5,496,442	\$ 7,788,066	\$ 2,291,625	\$ 4,339,770	\$ 4,980,492
	0.00	0.00	0.00	0.00	

2020 Town Board Designated Funds Breakdown

	<u>Nov-20</u> -	<u>Oct-20</u> =	<u>CHANGE</u>	<u>2020 Budgeted Yr end Bal</u>
ADDITIONAL ROOM TAX FUND:	24	24	0	0
MI Cof COMMERCE/FIREWORKS:	17,121	17,121	0	11,779
LAW ENFORCEMENT:	5,345	3,244	2,101	11,940
			<i>+Sale of 2011 Ford Squad</i>	
FIRE DEPARTMENT:	59,047	59,042	5	141,188
			<i>+ interest</i>	
AMBULANCE:	40,108	37,659	2,450	46,430
			<i>+ interest + donation, sale of 2004 Amb</i>	
HIGHWAY:	-1	-1	0	0
ESB RECOVERY FUND (Donations)	0	0	0	0
ESB Ambulance VEHICLE INSURANC	0	0	0	0
ESB Fire Dept VEHICLE INSURANCE	625,915	625,858	56	0
			<i>+ interest</i>	
ESB BLDG INSURANCE FUND	0	0	0	0
ESB Insurance Contents	156,744	154,784	1,959	0
			<i>+interest + MMC treadmill donation</i>	
AIRPORT EXTENSION/EXPANSION:	0	0	0	0
MATERIAL RECOVERY FACILITY:	0	0	0	0
PARKS:	37,747	37,743	3	30,066
			<i>+interest</i>	
REC CENTER:	5,493	5,493	1	3,686
General Recreation Center, Softball fund			<i>+interest</i>	
CEMETERY FUND	6,111	6,111	1	501
			<i>+ interest</i>	
WINTER TRANSPORTATION FUND:	21,385	32,938	(11,554)	36,916
			<i>+ interest, - start 2020-2021 insurance</i>	
ALTERNATIVE ENERGY FUND:	91	91	0	89
LIBRARY:	99,215	88,330	10,885	69,819

TOTAL DESIGNATED FUNDS:	\$1,074,343	\$1,068,437	5,906	\$352,414
Individual Funds Listing	1,074,347	1,068,436	\$5,911	\$352,415
Variance	-\$3.61	\$1.31	-\$4.92	-\$1.00
	<i>rounding</i>			

2020 Actuals & Comparisons to 2019 Actuals

Year to Date November	2020	2019	Change	UP
REVENUES:	\$4,364,044	\$2,838,711		\$1,525,333
<i>(excludes Other Financings Sources - borrowing, transferred designated funds)</i>				<i>favorable</i>
All Tax collections (timing)	\$1,965,020	\$1,865,203	\$99,817	
Collection % of entire tax roll	100.0%	99.9%		
Transportation aids, state funding	\$137,130	\$109,300	\$27,830	
Grants & Reimbursements for 2019 expenses	\$1,303,409	\$33,624	\$1,269,785	Harbor Grant
BBTP Campground, shelters, NMV	\$204,301	\$158,551	\$45,750	
Airport, Docks & Harbor Fees, revenues	\$98,529	\$98,255	\$274	
Permits, tickets, licenses, Ambulance	\$52,470	\$54,227	(\$1,757)	
MRF Fees, sales	\$74,032	\$72,042	\$1,990	
Misc Revenue	\$4,367	\$6,163	(\$1,796)	
County & Intermunicipal re-imbursements	\$171,952	\$196,915	(\$24,963)	
Misc leases, property sales, interest, contributions	\$306,894	\$185,669	\$121,225	Ins, payments
<i>Bayfield School (windsled), Rural ESB reimbursements</i>				
EXPENDITURES:	\$4,601,735	\$3,872,854		\$1,080,778
<i>(excludes Debt Service (borrowing) & Other Financing Uses)</i>	<i>2019 ESB expenses</i>	<i>-\$351,897</i>		<i>un-favorable</i>
	NET: \$3,520,957		<i>mostly due to Capital</i>	
General Government	\$498,519	\$521,387	(\$22,868)	favorable
UP Legal, General Insurance (liability costs), Oasis payroll processing, Computers/web-site				
DOWN Accomodations tax), utilities, Town Hall staff & benefits				
Law Enforcement	\$285,620	\$329,192	(\$22,557)	removed ESB favorable
UP Bldg costs/Utilities (rent), unemployment, insurance		ESB exp		
DOWN Personnel costs, training, vehicle, training, legal		NET: \$308,177		
Fire Dept.	\$93,796	\$341,019	\$26,363	removed ESB un-favorable
UP: Equipment, repairs & maintenance, COVID-19, admin exp, Work comp		ESB exp		
DOWN Compensation (no lead engineer paid YET), ice rescue		NET: \$67,433		\$18,326 grant purchasing
Ambulance Service	\$135,345	\$172,984	\$19,677	removed ESB un-favorable
UP Compensation (bi-annual refresher), ESB catch up, Work Comp		ESB exp		
DOWN Education, length of service contributions, vehicle expenses, supplies		NET: \$115,668		
Roads	\$376,107	\$407,207	(\$31,100)	favorable
UP Personnel costs (partially off-set by Parks), Unemployment, rentals, maint supplies, repairs				
DOWN Ice Road/Winter Transportation, Parts, shop expenses, fuels, parts				\$30,261 expense insurance reimbursement
DOCK/HARBOR	\$37,989	\$48,905	(\$10,916)	favorable
DOWN 2019 recoding of Smith Group for HAP project will be moving to Capital				
UP Contract w/Smith Group/Multi-Modal grant work (un-budgeted)				
MRF	\$259,777	\$219,710	\$40,067	un-favorable
UP - Equipment maintenance, shipments and hauling				
DOWN Facility (study), vehicle expenses				
Library	\$174,929	\$177,147	(\$2,218)	favorable
UP - MI Public Library Board handles				
Parks	\$173,803	\$188,635	(\$14,832)	favorable
UP Unemployment, Utilities, rds labor, all BBTP Expenses				
DOWN Labor & benefits some shifted to Roads, general expenses				
Capital Outlays	\$2,462,170	\$1,364,260	\$1,097,910	un-favorable
UP Purchases, improvements				
2020 Law Enforcement Gun Project & Squad outfitting	\$10,348			
2020 Town Hall Security System Project	\$1,007			
2020 Purchase of 2020 Ambulance	\$153,711			
2020 Purchase of Turnout Gear (partial from Designate)	\$14,876			
2020 Roads (2019 fencing around fuel tank)	\$4,990			
2020 Rds Chippewa Turnaround	\$248			
2020 Rds Purchase 1/10 gravel	\$31,500			
2020 Waterfront Gallery Sidewalk	\$1,533			
2020 Airport Improvements (WI BOA catchup)	\$1,943			
2020 Rec Center remodeling	\$1,957			
2020 Joni's Beach Improvements	\$299			
2020 Greenwood Chapel walkway	\$6,116			
SUBTOTAL:	\$228,528			
2020 Town Dock Improvement (Construction)	\$845,368			
2020 Town Dock Improvement/shelter (Engineering)	\$66,136			
2020 ESB Construction	\$1,322,116			
PROJECTS SUBTOTAL:	\$2,233,620			
2019 Town Hall Security system equipment & Computer system		\$23,846		
2019 Police - prepay for 2019 squad outfitting		\$9,081		
2019 Fire Dept turnout gear, equip		\$130,054		
2019 Rds new equipment		\$250,856		
2019 Rds Building Improves		\$33,448		
2019 Rds Purchase 1/10 gravel		\$31,500		
2019 MRF Equipment		\$6,840		
2019 WTC Partial pay LA Sled #1		\$28,616		
2019 THall solar		\$2,000		
2019 Library		\$10,635		
2019 Cemetery Chapel expenses		\$61,687		
2019 Parks Truck purchase		\$10,254		
2019 BBTP Improvements		\$1,539		
2019 Rec Center Improvements		\$23,511		
SUBTOTAL:		\$623,864		
2019 Town Dock Improvement Project (HAP Grant funded)		\$431,890		
2019 ESB Site, City Garage		\$93,786		
2019 Rds Big Am's Rds work, Chippewa, signs		\$215,359		
PROJECTS SUBTOTAL:		\$741,034		

(5) TB, Lisa, Barb, Micaela,
Rick, Public

Micaela Montagne

From: Rick Reichkitzer
Sent: Tuesday, December 8, 2020 7:37 AM
To: Micaela Montagne
Subject: Fire chiefs report Nov 2020

November has been filled with planning and anticipation of moving our equipment to its new home and giving the towns equipment thier house back (sre) we have began measuring our equipment and coming up with the layout of apparatus in the new fire hall. Considering we have been playing apparatus tetrus in the sre this is not a huge task. I met with with Wendels project manager and the Berghammer project managerto discuss leaving space for construction materials they need to stockpile for the final phases of construction. After talking with the public works director and the police chief I understood the fire department would be the only apparatus moving in before completion. Im also not a fan of moving in before completion especially knowing there has been a delay to firing up the fire suppression. Im waiting on an answer when the damaged pump for the fire suppression will arrive and be installed. I would be reluctant to move apparatus in too soon.

Hapy safe holidays
Chief Reichkitzer

Get Outlook for Android

RECEIVED

DEC 8 2020

Initial: dc

(5) TB, Lisa, Barb, Michaela,
Bill, Cindy, Rick. Public

TO: Town Board
FROM: Lisa Potswald
RE: Furniture Package for ESB

DATE: December 7, 2020

You have received a memo from Cindy Dalzell explaining the process they went through to select furniture, and the considerations associated with that selection. I want to add information for your consideration:

- Selecting furniture for the ESB was removed from the Wendel contract to save money, so the Town staff had to take on that responsibility, as we also had to do with the technology and appliances. While there was not a line item in the contract specifically for this service, Cindy and Joan have saved the Town money by volunteering their substantial time to meet with the design firms, select the styles, materials and colors, taking the place of Wendel's interior design team.
- You should be aware that Joan Martin spent much of her career as a professional interior designer, leading projects such as the Minneapolis/St. Paul International Airport, so she knows how to select commercial grade furniture and materials. Cindy owns a design company and has many residential clients on the Island whose homes she has decorated. We are extremely lucky that they were willing to take on this project – they have the knowledge and skills to complete this project.
- Commercial grade furniture is different from what can be bought at a furniture store or on Amazon. The prices in the quote may look higher, but it is due to the construction of the furniture, the materials used, and includes the designer, shipping, delivery and installation costs. Note the furniture all has lifetime guarantees, as compared to furniture you would buy for your home.
- The Town's insurance coverage provides \$165,000 for fully furnishing the interior of the building – nothing is being paid by taxes. I have quotes/estimates on everything we can think of at this point except the phones/internet/security system, with the current total at \$118,000. Any unused funds will remain in the designated fund to cover future purchases for the interior.
- If the Town Board decides that the budget needs to be reduced, please indicate what that amount is and on what you base that number for reduction.

RECEIVED

DEC 7 2020

Initial: dg

Emergency Service Building Furniture Contract Details

When we decided to make the interior choices for the new ESB building instead of having Wendel complete this task, we asked Robert and Laura with Wendel to suggest at least two different companies that they had worked with to make our selections. Many donors to the ESB have mentioned that they want the building to represent the quality and standards of the services that our emergency services provide.

The foremost considerations for our choices were durability, comfort, cost and purpose.

The company that we chose is KI from Green Bay, WI. Their products are made in the United States and most right here in Wisconsin. All of the furnishings are commercial grade. Kyle Elsemore actually came with products to show us in person and left samples for us to try and show anyone interested. They had a great range of styles for each item that we needed and made changes to the drawings and specifications quickly. They are the furniture company that was used by the Ashland Fire Department and the Ashland High School. I spoke to Fire Chief Dave Wegener and Scott Timm about their products and they gave them a glowing reference. We were also assured that the products would remain in their line for many years to come. The products all come with a lifetime warranty. Their prices include shipping, delivery and installation.

Every item we chose was thought through carefully. We looked at a number of pieces for each purpose before we made decisions. We picked finishes and styles that would be comfortable for long hours at a desk or in a classroom for meetings and trainings. We chose products that would last for the life of the building. Everything is easy to clean and maintain.

The training room has 14 tables and 28 chairs for the basic layout. We did include a few extra chairs since the fire department has many members and additional chairs may be needed. Also, the fire and ambulance service do meet together on occasion. The chairs stack and the tables nest together for ease of movement when we need floor space for training purposes.

The police dorm rooms are just a simple bunkbed and small side table unit. The police department has one set so we are just purchasing the one for the other room. Their day room is quite simple and small so two recliners seemed to work better than a sofa. A small table and chairs for eating are also a basic requirement.

The offices have a very simple layout. The first drawings showed only one desk per office. I thought it very important to have a desk for the ambulance director and one for the assistant director. We also spoke to the fire department and they also need two desks. The inclusion of a small separate table and chairs takes the place of a conference room which was deleted from the building. We often meet with staff, have interviews and confidential patient meetings that require a place to meet.

The second company that we looked to was Atmosphere. We looked over their product and considered them to be a somewhat good candidate. The reasons we did not choose them were many. Their choices were much more limited. Their customer service and responsiveness not as good as the first company. I also asked a person who worked in the industrial/commercial furnishing business as a physical therapist about their ergonomics. She said the line that they carry did not hold up well as far as durability and their styles were not suitable for comfort and good ergonomics.

Respectfully Submitted,

Cynthia Dalzell

Madeline Island Ambulance Service Director

(5) TB, Lisa, Barb, Micaela,
Amb, Police, Fire, Public

TO: Town Board

FROM: Lisa Potswald

RE: Furniture Package for ESB

DATE: December 8, 2020

It is my understanding that some Town Board members are concerned about the cost of the furniture package for the ESB. You have received previous memos from both Cindy Dalzell and me that explains what is proposed to be purchased.

Attached you will find an amended quote for your consideration. This amendment makes the following reductions:

<u>Deletions</u>	<u>Cost Reduction</u>
• Reduction from two to one recliner in the Police Day Room	\$1,636.60
• Reduction from 14 to 6 tables	\$4,134.90
• Reduction from 34 to 18 chairs	\$3,536.00
• Remove 3 chair dollies	<u>\$ 734.80</u>
TOTAL REDUCTION	\$10,115.70

This reduces the total cost of the furniture package to **\$29, 874.85.**

Cindy will be calling in to the meeting tonight to answer any questions on the furniture contract, so I ask that this agenda item is moved to the top of the agenda.

RECEIVED

DEC 8 2020

Initial: dg



QUOTATION 20TLB-451524/C

Town of LaPointe: Emergency Services Building

CREATED 10/5/2020 | REVISED 12/3/2020 | Valid Through 1/3/2021



Town of LaPointe: Emergency Services Building

We are pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options

Quote Number: 20TLB-451524/C

CREATED 10/5/2020 / REVISED 12/3/2020 | Valid Through 1/3/2021

PRODUCT TOTALS	\$38,990.55
See Quote Detail Summary	\$1,000.00
GRAND TOTAL	\$39,990.55

Sales Team:

Kyle Elsemore
Sales Specialist
kyle.elsemore@duetresourcegroup.com
414.273.3838

Requested Delivery Date:

To be Determined

Sold To
To be Determined

End User
Town of LaPointe
Attn: Lisa Potswald
Town Hall-E-240 Big Bay Rd PO Box 267
LaPointe, WI 54850
P. (715) 747-6913

Ship To
To be Determined

Installation
To be Determined



Tricia Berg
Inside Sales
tricia.berg@ki.com
(800) 480-2759



Client Notes:
Freight included
Installation included



QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsmore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451624/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: Day Room					
1.1	AR/NC	2	CHANGE TO 1 CHAIR \$1,836.80	\$3,273.60 (\$1636.60)	
	 Affina Recliner,Closed Arm,Non-Contrast Upholstery Grade/Color Compliance to TB 117-2013 /NFR Affina Fabric NFR Fabric Grade G G Fabric TECH TECH TECH INDIGO /27.300.074.P Armcap Option Wood armcaps (standard) /WAC Wood Armcap Finish Wood finish-Core Core Wood Finish Color-Core Kensington Maple on Maple /MMA Magazine Pouch No magazine pouch /NMR I.V. Pole/Catheter Bag No pole /NS Catheter Attachment No catheter attachment /NCA Moisture Barrier No Moisture Barrier /NMB Mechanism Type Standard mechanism /SM Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from HIGH POINT, NC Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
1.2	9705	1	\$606.10	\$606.10	
	 Affina Rectangular End Table,22"H,Laminate Top,20x24" Wood Finish Color Wood finish-Core Core Wood Finish Color-Core Kensington Maple on Maple /MMA Laminates KI Laminates Standard KI Laminates KENSINGTON MAPLE 10776-60 /LKM Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from HIGH POINT, NC Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
Description: Day Room				WorkGroup Product Subtotal	\$3,879.70

QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsemore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: Kitchenette					
2.1	PIFXSQ36-74P	1	\$440.00	\$440.00	
	 Pirouette, Square, Fixed, 36x36", 29H, 74P Edge Edge Color Kensington Maple edge /EKM Grommet/PowerUp Option No grommets/No PowerUp/No wire management /NNN Modesty Panel No fabric modesty panel /NMP Laminate KI Laminates Standard KI Laminates KENSINGTON MAPLE 10776-60 /LKM Leg Finish Chrome /CH Casters/Glides 4 black glides /4GB Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BONDUEL, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
2.2	SSCAU	2	\$240.90	\$481.80	
	 Strive Sled Base Cantilever Arm Chair, Uph Seat Frame Color Chrome /CH Glide Option Black plastic glides /GBL Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Pallas Fabric Group P0 GRPP0 P0 Fabric TECH TECH TECH INDIGO /27.300.074.P Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Nordic /PND Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from GREEN BAY, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
Description: Kitchenette				WorkGroup Product Subtotal	\$921.80




QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsmore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: Police Dorm					
3.1	MFBEZZA771-M01	1	\$574.20	\$574.20	
	RT London MFS Twin Bed Upper No Image Available Lead Time not available for calculation				
3.2	MFBEZZA772-M01	1	\$876.60	\$876.60	
	RT London Full Bed Lower No Image Available Lead Time not available for calculation				
3.3	MFGR1X0148-Y YNMM01	1	\$193.80	\$193.80	
	RT London MFS Guard Rail No Image Available Lead Time not available for calculation				
3.4	MTQUCS3680	1	\$683.40	\$683.40	
	RT London MATTRESS - Quilted Chiro Support-2 Sided - Twin XL - 80"D x 36"W x 13"H No Image Available Lead Time not available for calculation				
3.5	New Line	1	\$729.60	\$729.60	
	RT London MATTRESS - Quilted Chiro Support-2 Sided - Full XL Size - 80"D x 54"W x 13"H No Image Available Lead Time not available for calculation				
3.6	DBCOP-LM9	1	\$418.55	\$418.55	
	Dante Bedside Cabinet, 1 Drawer/Open, Plinth Base, Lam Top 1" Thick Half Bullnose (LM9) LM9 Surface Finish Kensington Maple /LKM Vertical Surface Laminate Kensington Maple /CLKM Lock Option No lock (standard) /NL Pull Option Wire rod pull /DWR Pull Finish Brushed Nickel (standard) /BN Price Description: Delivered/Open Market Lead Time: 7 - 9 Weeks; Ships from TEUTOPOLIS, IL Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
Description: Police Dorm				WorkGroup Product Subtotal	\$3,476.15






QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsemore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: Training Room					
4.1	PINR2472T-74P	14	CHANGE TO 6 TABLES	\$689.15	\$9,648.10 (4134.90)
			Edge Color Grommet/PowerUp Option Modesty Panel Laminate KI Laminates Leg Finish Casters/Glides	Sterling Ash edge /EAZ No Grommets, PowerUp or Wire /NNN No fabric modesty panel /NMP KI Laminates Standard STERLING ASH 7995-38 /LAZ Chrome /CH Black wheel, Silver hub-2 locking/2 non-locking /MEC	
	Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BONDUEL, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
4.2	SSCAU	34	CHANGE TO 18 CHAIRS	\$221.10	\$7,517.40 (3536.00)
			Frame Color Glide Option Upholstery Grade/Color Upholstery Grade/Color P0 Fabric TECH Poly Seat & Back Color Poly Seat & Back Color	Chrome /CH No glides /NG Compliance to TB 117-2013 /NFR Pallas Fabric Group P0 GRPP0 TECH TECH INDIGO /27.300.074.P No Fire Retardant -NFR Nordic /PND	
	Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from GREEN BAY, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
4.3	SCDA.BL	3	TAKE OUT	\$248.60	\$745.80 (745.80)
					
	Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from GREEN BAY, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
Description: Training Room				WorkGroup Product Subtotal	\$17,911.30
					TOTAL \$7,795.60

QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsmore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: EMS REPORT					
5.1	KDP7236G.H	2	\$1,152.80	\$2,305.60	
	 Aristotle Double Ped Desk, Full MP, 1 FF & 1 BBF Ped, 72x36" Laminate (Horizontal) Kensington Maple /LKM Laminate Base (Vertical) Kensington Maple /LBKM File Pull Rectangular silver pull (5) /RCP5 Key Option Key standard - 2 locks /KS Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BRAMPTON, ON Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
5.2	KOSD7243.H	2	\$829.95	\$1,659.90	
	 Aristotle Overhead w/Sliding Acrylic Door, 72x16Dx43"H Laminate (Horizontal) Kensington Maple /LKM Laminate Base (Vertical) Kensington Maple /LBKM Cutaway Gable Option No Cutaway gable (standard) /CGN Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BRAMPTON, ON Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
5.3	KTK7224 S20286639	2	\$259.60	\$519.20	
	*Modified-Aristotle Tackboard For 43" Overhead, 68x3/4Dx24"H Fabric Selection Pallas Vertical Fabric Grade PV2 GRPV2 PV2 Fabric NA NA Finish - Fabric Non-Standard Pallas Popcorn Blue Cheese - railroaded *Modified Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from MANITOWOC, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
5.4	LEDTK.44.SGL.GN	2	\$114.40	\$228.80	
	 Single Shelf/Cabinet LED Task Light, 44"W, for 54" and Larger Overhead/Shelf Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from MANITOWOC, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
5.5	PIFXSQ30-74P	1	\$392.15	\$392.15	
	 Pirouette, Square, Fixed, 30x30", 29H, 74P Edge Edge Color Kensington Maple edge /EKM Grommet/PowerUp Option No grommets/No PowerUp/No wire management /NNN Modesty Panel No modesty panel /NMP Laminate KI Laminates Standard KI Laminates KENSINGTON MAPLE 10776-60 /LKM Leg Finish Chrome /CH Casters/Glides 4 black glides /AGB Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BONDUOL, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
5.6	SSCAU	2	\$221.10	\$442.20	
	 Strive Sled Base Cantilever Arm Chair, Uph Seat Frame Color Chrome /CH Glide Option No glides /NG Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Pallas Fabric Group P0 GRPP0 P0 Fabric TECH TECH TECH INDIGO /27.300.074.P Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Nordic /PND Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from GREEN BAY, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				






QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsamore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
5.7	3615-CR13-PCB-STT8 OFS Genus Task Chair - Deep Blue Mesh Back - Flora Pitch -SS3-ALB5-FCA-W48- X9-MDB - Flora Pitch No Image Available Lead Time not available for calculation	2	\$468.00	\$936.00	
Description: EMS REPORT				WorkGroup Product Subtotal	\$6,483.85

QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsemore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
Description: Fire Watch					
6.1	KDP6630G.H	2	\$1,102.75	\$2,205.50	
	 Aristotle Double Ped Desk, Full MP, 1 FF & 1 BBF Ped, 66x30" Laminate (Horizontal) Kensington Maple /LKM Laminate Base (Vertical) Kensington Maple /LBKM File Pull Rectangular silver pull (5) /RCP5 Key Option Key alike - 2 locks (Note room numbers on order) /KA Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BRAMPTON, ON Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
6.2	KOSD6643.H	2	\$805.20	\$1,610.40	
	 Aristotle Overhead w/Sliding Acrylic Door, 66x16Dx43"H Laminate (Horizontal) Kensington Maple /LKM Laminate Base (Vertical) Kensington Maple /LBKM Cutaway Gable Option No Cutaway gable (standard) /CGN Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BRAMPTON, ON Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
6.3	KTK6624 S20286641	2	\$251.35	\$502.70	
	*Modified-Aristotle Tackboard For 43" Overhead, 62x3/4Dx24"H Fabric Selection Pallas Vertical Fabric Grade PV2 GRPV2 PV2 Fabric NA NA Finish - Fabric Non-Standard Pallas Popcorn Blue Cheese - railroaded *Modified Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from MANITOWOC, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
6.4	LEDTK.44.SGL.GN	2	\$114.40	\$228.80	
	 Single Shelf/Cabinet LED Task Light, 44"W, for 54" and Larger Overhead/Shelf Price Description: Delivered/Open Market Lead Time: 3 - 5 Weeks; Ships from MANITOWOC, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
6.5	PIFXSQ30-74P	1	\$392.15	\$392.15	
	 Pirouette, Square, Fixed, 30x30", 29H, 74P Edge Edge Color Kensington Maple edge /EKM Grommet/PowerUp Option No grommets/No PowerUp/No wire management /NNN Modesty Panel No modesty panel /NMP Laminate KI Laminates Standard KI Laminates KENSINGTON MAPLE 10776-60 /LKM Leg Finish Chrome /CH Casters/Glides 4 black glides /4GB Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from BONDUER, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				
6.6	SSCAU	2	\$221.10	\$442.20	
	 Strive Sled Base Cantilever Arm Chair, Uph Seat Frame Color Chrome /CH Glide Option No glides /NG Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Pallas Fabric Group P0 GRPP0 P0 Fabric TECH TECH TECH INDIGO /27.300.074.P Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Nordic /PND Price Description: Delivered/Open Market Lead Time: 2 - 4 Weeks; Ships from GREEN BAY, WI Please Note: Leadtime calculated on 12/3/2020 and is subject to change.				

QUOTATION

CREATED 10/5/2020
VALID THROUGH 1/3/2021
Prepared By Kyle Elsemore
Quote Filename Town of LaPointe: Emergency Services Building - 20TLB-451524/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
6.7	3615-CR13-PCB-STT8 OFS Genus Task Chair - Scarlet Mesh Back - Flora Pitch -SS3-ALB5-FCA-W48- X9-MCR-Flora Pitch	2	\$468.00	\$936.00	
	No Image Available				
	Lead Time not available for calculation				
Description: Fire Watch				WorkGroup Product Subtotal	\$6,317.75

Quote Summary

Product SubTotal: \$38,990.55
Freight \$1,000.00
Estimated Sales Tax: See Notes
Quote Total: \$39,990.55
 (10,115.70)
 \$29,874.85

NOTES:

- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.
- This project contains non-standard items which are not returnable and not cancelable. The warranty on non-standard product that alters function is 1 year. The warranty on non-standard product that does not alter function, but only finish (i.e., paint or plastic color, laminate, grommet removal) matches that of the standard product. Modification to U.L. Listed products eliminates the listing. Product will not have U.L. Listing labels unless specifically spelled out on this quote.

PROJECT LEAD TIME SUMMARY:

- Manufacturing lead time begins once the order is complete and acknowledged. Delivery dates are determined per order based on the longest lead time per shipping location and are confirmed on the order acknowledgement.
- | Shipping Location | MFG Lead Time Range |
|-------------------|-----------------------------------|
| BONDUEL, WI | 2 - 4 Weeks |
| BRAMPTON, ON | 2 - 4 Weeks |
| GREEN BAY, WI | 2 - 4 Weeks |
| HIGH POINT, NC | 3 - 5 Weeks |
| MANITOWOC, WI | 3 - 5 Weeks |
| TEUTOPOLIS, IL | 7 - 9 Weeks |
| MISCELLANEOUS | Lead time could not be calculated |
- Lead times are subject to change based on quantities, manufacturing capacity and surface material selections. Laminate and/or fabrics outside the standard KI Ingrade program may have extended lead time.
 - For more information or questions regarding delivery consolidation, contact KI Customer Service.



Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Prepared by Kyle Elsemore
Market Code: 9=9=State/Local Gov't

Opportunity #: 451524

Quote Filename: Town of LaPointe: Emergency Services
Building - 20TLB-451524

Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to:
Duet Resource Group/DJMI
224 South 1st St
Milwaukee WI 53204
2. The following items must be included on all purchase orders:
 - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
 - Ship To Information: complete legal name, address, contact name, contact phone number
 - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
 - Issue Date: date the purchase order was issued
 - Sales Tax: applicable sales tax will be added upon invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file
 - Purchase Order Total: total of all items and services included on the purchase order
 - Authorization: signature of authorized purchasing agent or buying entity
 - Order Details: reference a fully optioned quote (ex: 11KGH-85432) or include all the information listed below
 - Quantity of each item
 - Complete model number, including all finish and option information (by line item)
 - Net purchase price (by line item)
 - Extended net purchase price (all line items)
 - Any additional applicable charges (ex: installation and/or delivery charges)
 - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your Sales Representative.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received. Purchase orders on hold are not released to manufacturing or assigned a delivery date. Order lead times begin once the order is released to manufacturing.